



Applying Energy Efficient measures for metal and metalworking SMEs and industry (EE-METAL)

GA number 694638

Start Date: 1st March 2016 - Duration: 36

Coordinator: AIN

### **Deliverable D3.3**

# Report on the potential energy saving measures in SMEs of the metalworking sector of 4 EU countries: a cross-country benchmarking

### Phase I

### **Public**

| Workpackage      | WP3   |
|------------------|---|
| Task             | 3.3   |
| Due date         | 28/06/2018  |
| Submission date  |   |
| Lead beneficiary | AIN   |
| Version          | 2   |
| Prepared by      | AIN   |
| Review by        | WP Leader & partners involved   |
| Approved by      | WP Leader   |
| Abstract         | This document shows the energy analysis and the preliminary energy saving measures obtained from the energy audits carried out in accordance with work package 2, task 2.2. |



### **BUILD STATUS:**

| Version | Date       | Author | Reason                                  | Sections |
|---------|------------|--------|---|----------|
| 1       | 31/10/2017 | AIN    | Initial Release: Partial version        | All      |
| 2       | 28/06/2018 | AIN    | To include six missing audits in France | All      |

### **AMENDMENTS IN THIS RELEASE:**

| Section Title | Section<br>Number | Amendment Summary                       |  |  |  |
|---------------|-------------------|---|--|--|--|
| All sections  | All sections      | To include six missing audits in France |  |  |  |
|               |                   |   |  |  |  |
|               |                   |   |  |  |  |
|               |                   |   |  |  |  |

### **DISTRIBUTION:**

| Version | Issue Date | Issued To      |
|---------|------------|----------------|
| 1       | 31/10/2017 | Steering Board |
| 2       | 28/06/2018 | Steering Board |
|         |            |                |
|         |            |                |

The sole responsibility for the content of this publication lies with the authors. It does not necessarily reflect the opinion of the European Communities. The European Commission is not responsible for any use that may be made of the information contained therein.





### **TABLE OF CONTENTS**

| 1 INTRO | DDUCTION                                  | 4    |
|---------|---|------|
| 2 COMF  | PANIES AUDITED                            | 4    |
| 3 ENERG | GY ANALYSIS                               | 6    |
| 3.1 A   | VERAGE FINAL ENERGY CONSUMPTION BY SECTOR | 6    |
| 3.2 T   | YPE OF FINAL ENERGY CONSUMPTION           | 7    |
| 3.3 EI  | NERGY COSTS                               | . 12 |
| 3.4 EI  | NERGY CONSUMPTION BY END USE              | . 16 |
| 3.5 C   | HARACTERIZATION OF THE SECTORS            | . 19 |
| 4 ENER  | GY SAVING MEASURES                        | . 22 |
| 5 CONC  | LUSIONS                                   | . 35 |



# REPORT ON THE POTENTIAL ENERGY SAVING MEASURES IN SMES OF THE METALWORKING SECTOR OF 4 EU COUNTRIES: A CROSS-COUNTRY BENCHMARKING

### **PHASE I**

### 1 INTRODUCTION

According to task 3.3 "Audit development and report of results Phase 1", every country member should carry out 20 energy audits, 80 in total, based on the common methodology developed in task 2.2

This document aims to show the energy analysis and the obtained measurements of saving from the energy audits realized so much at sectorial level, by country as on a global scale, taking into account that the four countries involved in the project are: France, Italy, Poland and Spain.

### **2 COMPANIES AUDITED**

Initially, the audited companies should fulfill the following requirements:

- To be a small or medium company.
- Belong to the following subsectors:
  - o NACE 24
  - NACE 25
  - NACE 28
- To have an energy consumption in accordance to sectors:
  - o NACE 24: < 38 GWh/year
  - NACE 25:> 0,5 GWh/year
  - NACE 28: > 0,5 GWh/year
- And be disaggregated in the following subsectors:
  - o NACE 24: 12 audited companies. 3 companies per country.
  - o NACE 25: 48 audited companies. 12 companies per country.





o NACE 28: 20 audited companies. 5 companies per country.

The business activities that encompass each of the sectors included in this document are described below:

- NACE 24: Manufacture of basic metals.
  - Including some subsectors such as:
    - C24.1 Manufacture of basic iron and steel and of ferro-alloys
    - C24.2 Manufacture of tubes, pipes, hollow profiles and related fittings, of steel
    - C24.3 Manufacture of other products of first processing of steel
    - C24.4 Manufacture of basic precious and other non-ferrous metals
    - C24.5 Casting of metals
- NACE 25: Manufacture of fabricated metal products, except machinery and equipment
  - C25.1 Manufacture of structural metal products
  - C25.2 Manufacture of tanks, reservoirs and containers of metal
  - C25.3 Manufacture of steam generators, except central heating hot water boilers
  - C25.4 Manufacture of weapons and ammunition
  - C25.5 Forging, pressing, stamping and roll-forming of metal; powder metallurgy
  - C25.6 Treatment and coating of metals; machining
  - C25.7 Manufacture of cutlery, tools and general hardware
  - C25.9 Manufacture of other fabricated metal products
- NACE 28: Manufacture of machinery and equipment n.e.c.
  - C28.1 Manufacture of general-purpose machinery
  - C28.2 Manufacture of other general-purpose machinery
  - C28.3 Manufacture of agricultural and forestry machinery
  - C28.4 Manufacture of metal forming machinery and machine tools
  - C28.9 Manufacture of other special-purpose machinery





Finally, the audits carried out in Small and Medium companies have been:

|        | Nº OF COMPANIES               |    |    |    |  |  |  |
|--------|-------------------------------|----|----|----|--|--|--|
|        | NACE 24 NACE 25 NACE 28 Total |    |    |    |  |  |  |
| FRANCE | 3                             | 15 | 2  | 20 |  |  |  |
| ITALY  | 3                             | 14 | 3  | 20 |  |  |  |
| POLAND | 3                             | 13 | 5  | 21 |  |  |  |
| SPAIN  | 3                             | 13 | 4  | 20 |  |  |  |
|        |                               |    |    |    |  |  |  |
| TOTAL  | 12                            | 55 | 14 | 81 |  |  |  |

With the following ranges of final energy consumptions:

| FINAL ENERGY CONSUMPTION (GWh/y) |                    |                    |                   |  |  |  |  |  |
|----------------------------------|--------------------|--------------------|-------------------|--|--|--|--|--|
|                                  | NACE 24            | NACE 25            | NACE 28           |  |  |  |  |  |
| FRANCE                           | > 0,39 and < 44,04 | > 0,63 and < 6,55  | > 0,47 and < 1,10 |  |  |  |  |  |
| ITALY                            | > 0,98 and < 12,75 | > 0,46 and < 16,15 | > 0,63 and < 2,12 |  |  |  |  |  |
| POLAND                           | > 0,72 and < 20,17 | > 0,14 and < 12,50 | > 0,52 and < 2,71 |  |  |  |  |  |
| SPAIN                            | > 0,92 and < 17,60 | > 0,14 and < 8,14  | > 0,28 and < 3,81 |  |  |  |  |  |

### **3 ENERGY ANALYSIS**

In this paragraph it is intended to realize an energetic analysis of audited companies as a whole, by sector and by country. This study refers to final energy, that represents the sum of electricity and primary energy content of fuels taking into account gross calorific value of them (natural gas, diesel fuel, biomass etc.).

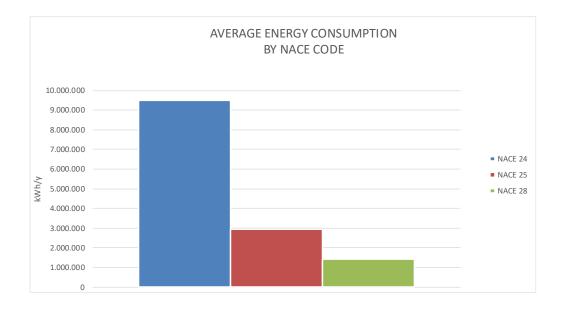
### 3.1 AVERAGE FINAL ENERGY CONSUMPTION BY SECTOR

With the data acquired from the audits carried out, the following average final consumptions by sector were obtained:

| AVERAGE FINAL ENERGY CONSUMPTIO<br>(GWh/y) |      |  |  |  |  |
|--|------|--|--|--|--|
| NACE 24                                    | 9,49 |  |  |  |  |
| NACE 25                                    | 2,95 |  |  |  |  |
| NACE 28                                    | 1,40 |  |  |  |  |

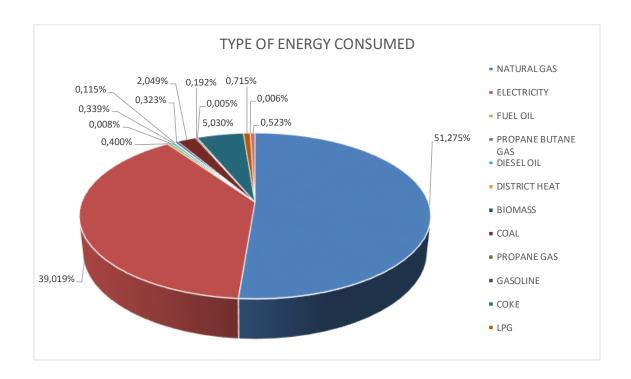






### 3.2 TYPE OF FINAL ENERGY CONSUMPTION

The types of energy sources used by the audited companies are mainly natural gas and electricity, being the sum of both more than 90% of total consumption. Below is show a chart with the different types of energy sources which have been consumed and the importance of each of them on the total.





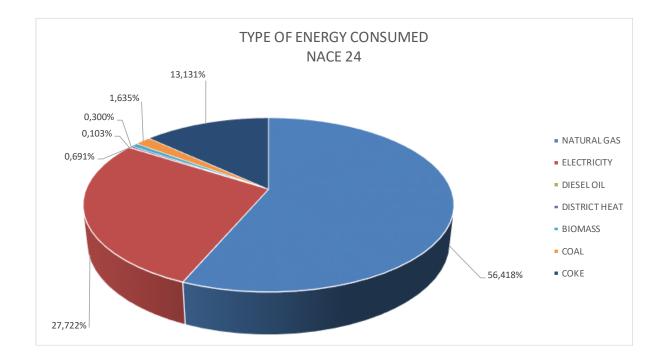


As shown in the graph, the third source of energy consumed is the coke, followed by coal.

If it is focused by NACE, in Sector 24, the greatest energy weight are those sources whose use is heat production. This is why Natural Gas in conjunction with Coke takes more than 69% of total consumption.

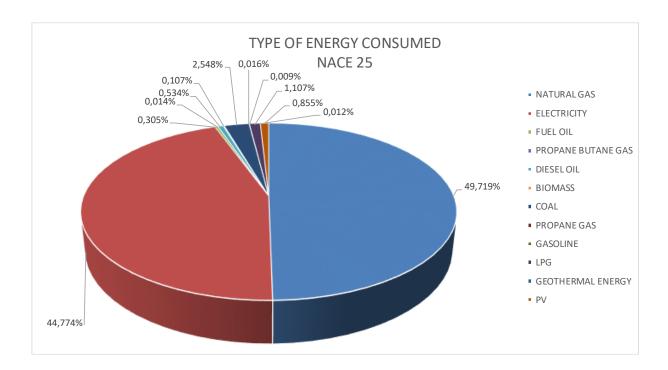
Nevertheless, in sectors 25 and 28 the use of electricity increases its weight in global computation, being more than 61% higher than natural gas in sector 28.

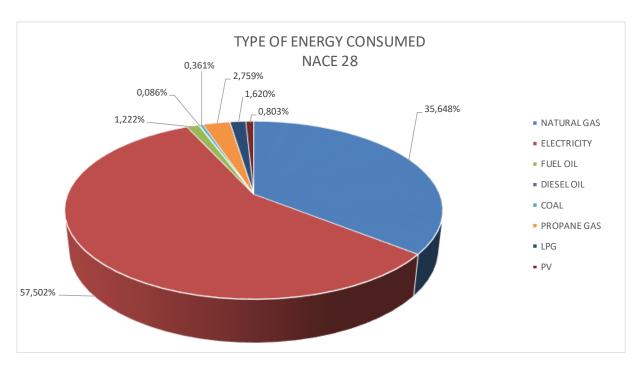
Below is shown the graphs of the energy types consumed in each of the sectors.





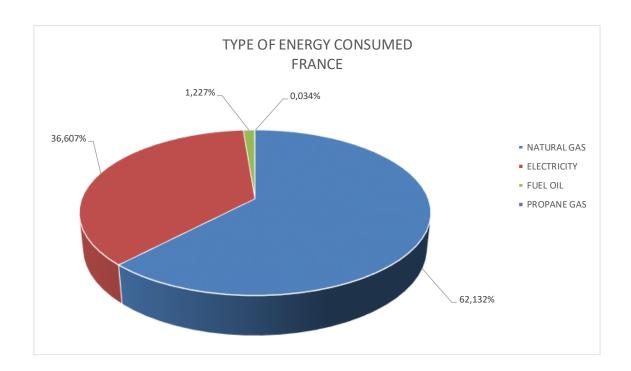


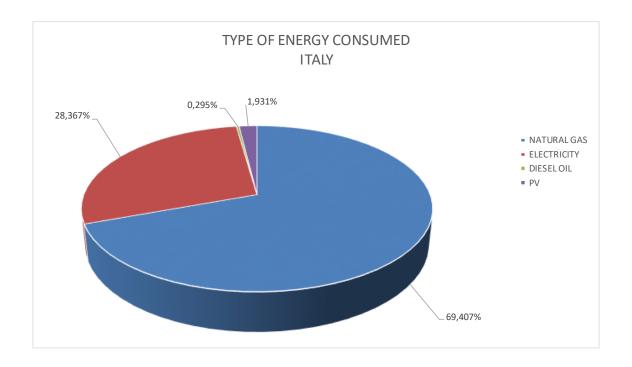




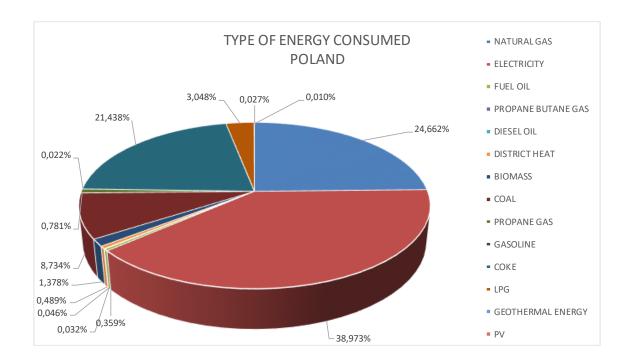


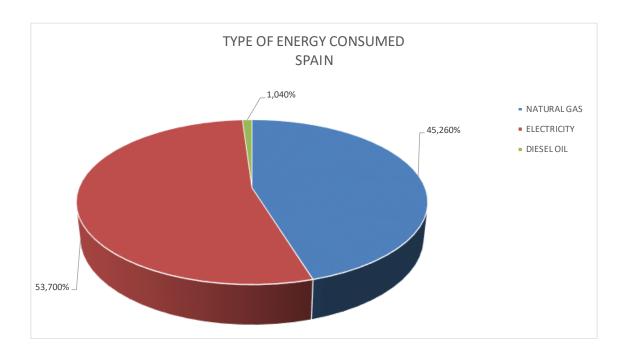
If it is focused on types of energy sources used by country and its weight on the global consumption of each of them, we will obtain the following graphs:













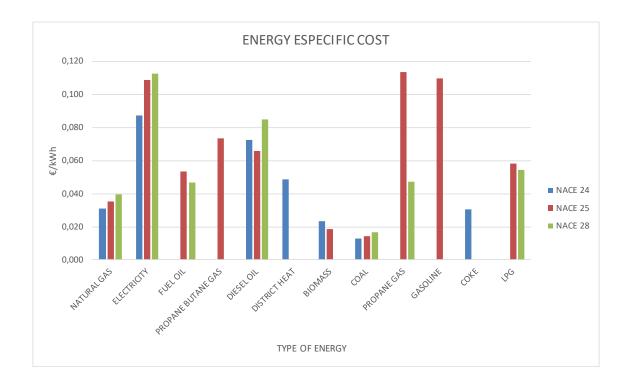


Highlight the diversity of energy sources used in Poland. Energy sources such as coke and coal are only being used in Poland, as well as renewable sources such as biomass, geothermal energy and the use of district heating to covert heat needs. Photovoltaic energy is also used in Poland and Italy, with percentages close to 2% in Italy.

### 3.3 ENERGY COSTS

This section aims to show the energy cost of the different energy sources used in the audited companies.

The following chart represents the specific cost of energy sources used in each sector studied.



As it has been indicated previously on a global scale, the sum of the consumption of natural gas and electricity means more than 90 % of the total consumption of the audited companies. As it can be seen in the previous graph, in case of both types of energy, to higher consumption lower is the specific cost.

In case of NACE 24 which average consumption per company is 9,49x10<sup>6</sup> kWh/year the specific cost of natural gas and electricity is the minimum obtained, 0,031 €/kWh and 0,087 €/kWh respectively.

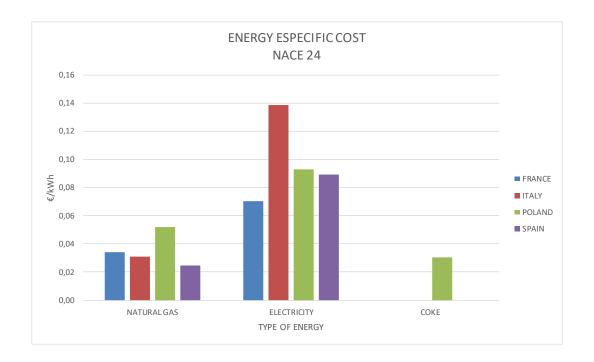




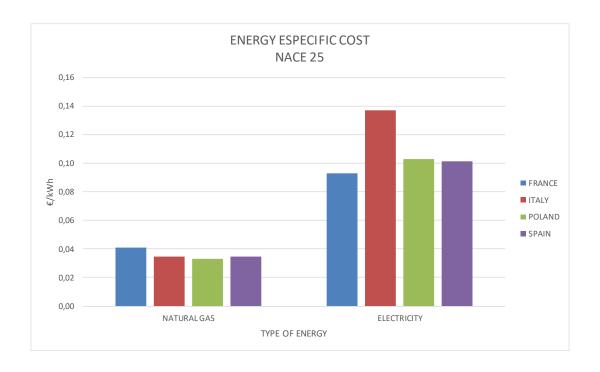
In case of NACE 25 which average annual consumption per company is 2,95x10<sup>6</sup> kWh/year the specific cost of natural gas and electricity is 0,035 €/kWh and 0,108 €/kWh respectively.

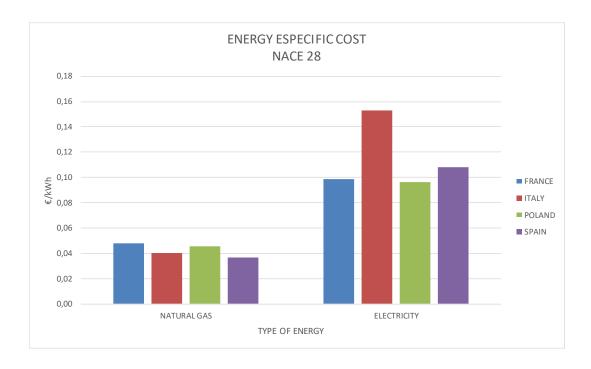
And in case of NACE 28 with the average annual consumption per company lower, 1,42x10<sup>6</sup> kWh/year, the specific cost of natural gas and electricity is the highest, 0,039 €/kWh and 0,113 €/kWh respectively.

With the data provided by the audited companies we can also obtain the charts corresponding to the specific costs of each country of the main energy sources used in each NACE.









Note that the data obtained from specific cost of natural gas and electricity by sector are quite similar to the data obtained from Eurostat for 2016 (average of the two semesters of the year) for Non-household consumers in the ranges of values of average final consumption by NACE in each of the countries.





### These data are:

| DATA OF<br>EUROSTAT | NATURAL GAS COST (€/kWh).  Non-household consumers.  Excluding VAT and other recoverable taxes and levies. |         | ELECTRICITY COST (€/kWh).  Non-household consumers.  Excluding VAT and other recoverable taxes and I |         |         |         |
|---------------------|--|---------|--|---------|---------|---------|
|                     | NACE 24  | NACE 25 | NACE 28  | NACE 24 | NACE 25 | NACE 28 |
| FRANCE              | 0,04   | 0,04    | 0,04   | 0,08    | 0,08    | 0,09    |
| ITALY               | 0,03   | 0,03    | 0,04   | 0,14    | 0,14    | 0,15    |
| POLAND              | 0,03   | 0,03    | 0,03   | 0,07    | 0,07    | 0,08    |
| SPAIN               | 0,03   | 0,03    | 0,04   | 0,09    | 0,09    | 0,11    |

NOTE: NACE 24: Natural gas consumption between 10.000 and 100.000 GJ

NACE 25: Natural gas consumption between 10.000 and 100.000 GJ  $\,$ 

NACE 28: Natural gas consumption between 1.000 and 10.000 GJ  $\,$ 

NACE 24: Electricity consumption between 2.000 and 20.000 MWh

NACE 25: Electricity consumption between 2.000 and 20.000 MWh NACE 28: Electricity consumption between 500 and 2.000 MWh

The data obtained from the audited companies are:

| DATA OF<br>EE_METAL | NATURAL GAS COST (€/kWh). |         |         | ELECTRICITY COST (€/kWh). |         |         |
|---------------------|---------------------------|---------|---------|---------------------------|---------|---------|
|                     | NACE 24                   | NACE 25 | NACE 28 | NACE 24                   | NACE 25 | NACE 28 |
| France              | 0,03                      | 0,04    | 0,05    | 0,07                      | 0,09    | 0,10    |
| Italy               | 0,03                      | 0,03    | 0,04    | 0,14                      | 0,14    | 0,15    |
| Poland              | 0,05                      | 0,03    | 0,05    | 0,09                      | 0,10    | 0,10    |
| Spain               | 0,02                      | 0,03    | 0,04    | 0,09                      | 0,10    | 0,11    |

Highlight that the data obtained from the audits of Poland are the most distant from those offered by Eurostat.

It should be noted that the number of companies audited in this project are 81 compared to the more than 55.000 values included in Eurostat.





### 3.4 ENERGY CONSUMPTION BY END USE

In this section, through the audits carried out, it is intended to establish for each NACE, ratios of energy consumed depending on the end use of it. In this section, through the audits carried out, it is intended to fix for each NACE energy ratios consumed according to the final use of it. However, due to the variety and plurality of the audited companies, only 5 types of final use of energy have been established. These types of end use energy are:

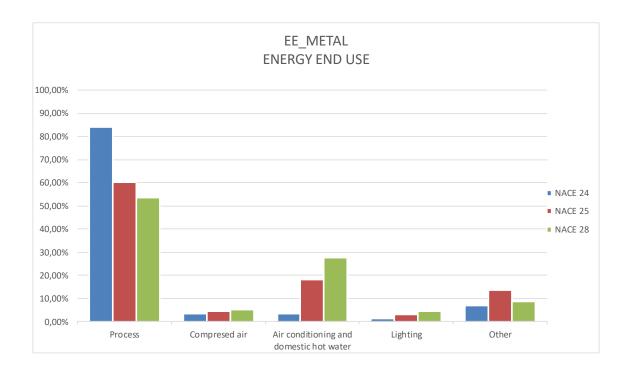
- Process
- Compressed air
- Air conditioning and domestic hot water
- Lighting
- Other

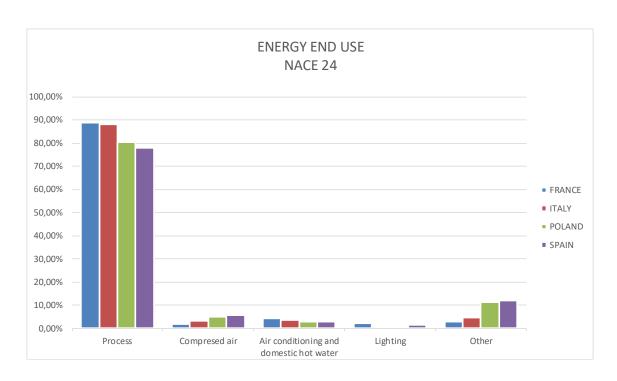
According to these end uses and the information extracted from the audits, the following energy ratios have been obtained:

|      | % OF TOTAL CONSUMPTION                  |        |        |        |        |          |  |
|------|---|--------|--------|--------|--------|----------|--|
| NACE | END USE                                 | FRANCE | ITALY  | POLAND | SPAIN  | EE_METAL |  |
| 24   | Process                                 | 88,77% | 88,11% | 80,41% | 78,01% | 84,28%   |  |
|      | Compressed air                          | 1,82%  | 3,21%  | 4,96%  | 5,57%  | 3,60%    |  |
|      | Air conditioning and domestic hot water | 4,33%  | 3,60%  | 2,77%  | 2,93%  | 3,56%    |  |
|      | Lighting                                | 2,16%  | 0,61%  | 0,72%  | 1,49%  | 1,48%    |  |
|      | Other                                   | 2,92%  | 4,47%  | 11,14% | 12,00% | 7,08%    |  |
| 25   | Process                                 | 59,14% | 69,61% | 43,54% | 65,85% | 60,41%   |  |
|      | Compressed air                          | 5,63%  | 4,01%  | 3,25%  | 6,26%  | 4,58%    |  |
|      | Air conditioning and domestic hot water | 18,56% | 9,40%  | 35,85% | 12,11% | 18,24%   |  |
|      | Lighting                                | 4,48%  | 1,66%  | 4,86%  | 2,90%  | 3,23%    |  |
|      | Other                                   | 12,19% | 15,32% | 12,50% | 12,87% | 13,54%   |  |
| 28   | Process                                 | 19,93% | 45,41% | 59,33% | 61,06% | 53,70%   |  |
|      | Compressed air                          | 6,50%  | 6,45%  | 3,55%  | 5,95%  | 5,35%    |  |
|      | Air conditioning and domestic hot water | 56,12% | 38,89% | 31,17% | 11,83% | 27,60%   |  |
|      | Lighting                                | 7,13%  | 3,30%  | 5,95%  | 3,42%  | 4,49%    |  |
|      | Other                                   | 10,32% | 5,95%  | 0,00%  | 17,73% | 8,86%    |  |

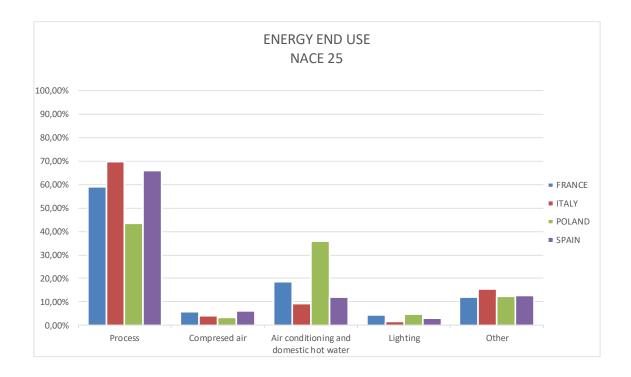


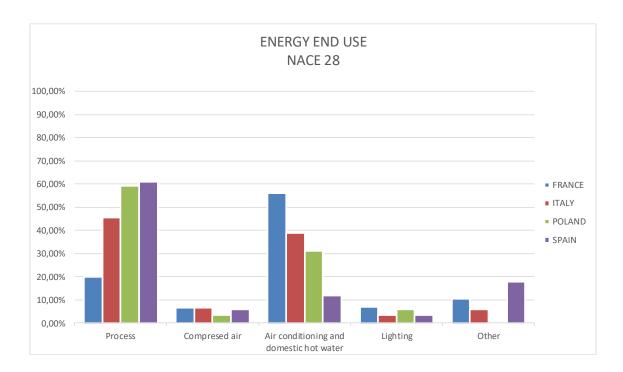












From the data obtained the following conclusions can be drawn:

 In NACE 24, the energy consumption from process exceeds 75%, with similar repercussions for all other uses in all countries.





- In NACE 25, the end-use of energy is similar in all countries, with the exception of Poland, where consumption in heating and domestic hot water is considerably higher than in other countries.
- In NACE 28, the final use of energy is more disparate, balancing the consumption in process with consumption in heating and domestic hot water. The other uses are similar in all countries.

### 3.5 CHARACTERIZATION OF THE SECTORS

The establishment of an energy baseline is the most appropriate method to characterize each of the sectors of the present study has been considered.

An energy baseline represents the current energy behaviour of a company, reflects a specified period and can act as a reference at the time of implementing improvement opportunities, quantifying the savings obtained.

To calculate the baseline, the statistical method called Linear regression analysis will be used. This method consists of developing the dispersion of energy consumption chart VS the independent variable that is considered of greater influence in the process.

Then, by means of linear regression, you get the straight line equation which indicates the influence of the independent variable on energy consumption.

The form of the equation is of the type:

y = a + bx

"a" is the fixed consumption of the system and "x" the independent variable with a multiplying factor "b".

If the independent variable "x" is known, it is possible to calculate the consumption of energy "y" (independent variable) for a known period.

This way you can establish the difference between the expected and actual consumption.

Due to the diversity of companies, even within each NACE, an energy baseline is established in each of the sectors.

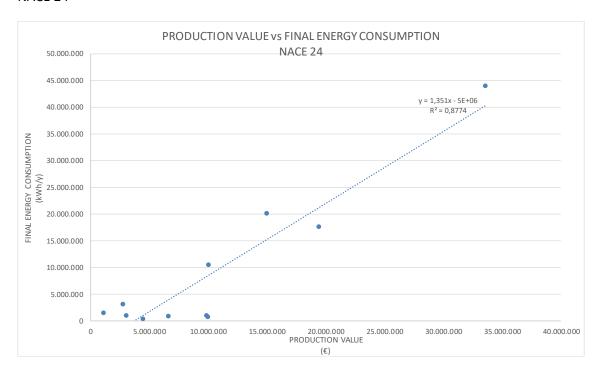
For NACE 24 the value of production in euro will be used as the independent variable and for NACE 25 and 28 the production in tonnes.





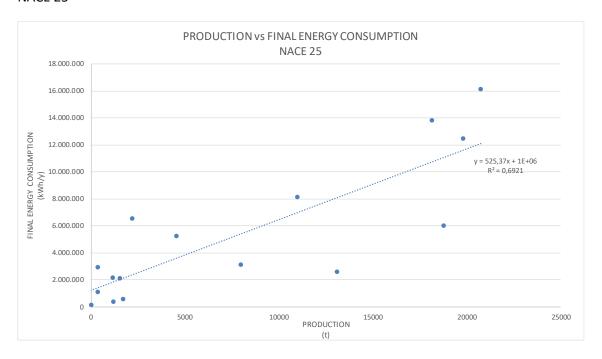
Below we can see the graphs and equations of the resulting energy baselines based on the independent variables indicated previously:

### NACE 24

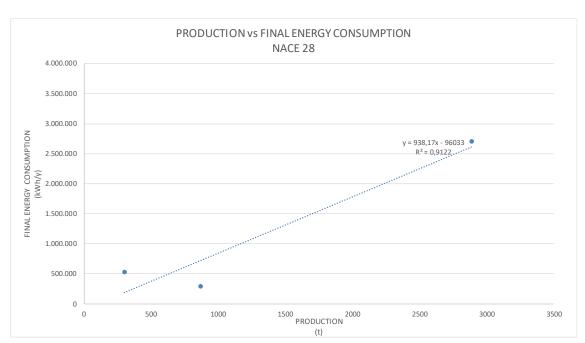




### NACE 25



### NACE 28







As can be seen in the graphs, in NACE 24 the number of companies that are part of the baseline are 11. They are those of which are available the data used in the elaboration of the same. In NACE 25 the companies that form the baseline are 16, companies that have the production data in tons. And in NACE 28 the companies that form the baseline are 3, companies that have the data of production in tons. The rest of the companies, due to the diversity of the elaborated product or of the production, use other type of indicators, even in some cases they do not have established control indicators.

### 4 ENERGY SAVING MEASURES

In addition to the analysis and energy review of companies, energy audits are used to propose savings measures. In our case and due to the diversity of the companies involved in the project, the saving measures proposed are of varied nature. However, these have been classified into seven groups, depending of the end use of energy.

### These groups are:

- Lighting: Saving measures that decrease consumption in lighting.
- Compressed air: Saving measures that decrease the consumption in compressed air systems.
- Motors, pumps and fans: Saving measures that decrease the consumption of main electric motors of auxiliary facilities.
- Heating system: Saving measures that reduce the consumption of heating systems.
- Heat recovery: Measures to use of the residual heat of processes or auxiliary facilities.
- Process: Saving measures in the production processes themselves.
- Renewable energies: Implementation of renewable energies.
- Other: Savings measures not included in the previous sections. In this group is included
  the Building thermomodernization measure proposed in some companies of Poland.
  This is because the weather conditions are very important in the energy consumption
  of companies in this country and therefore the building is one of the significant points
  to take into account.





With this classification, the energy saving obtained by the implementation of the measures is:

| Energy saving measure  | Final energy saving (GWh/y) | Primary energy saving (GWh/y) | Primary energy saving (tep/y) |
|------------------------|-----------------------------|-------------------------------|-------------------------------|
| Lighting               | 2,92                        | 7,73                          | 3.324,60                      |
| Compressed air         | 3,39                        | 6,95                          | 2.125,00                      |
| Motors, pumps and fans | 1,25                        | 2,95                          | 900,44                        |
| Heating system         | 1,38                        | 1,91                          | 506,97                        |
| Heat recovery          | 8,09                        | 9,45                          | 5.586,49                      |
| Process                | 9,59                        | 15,16                         | 3.087,33                      |
| Renewable energies     | 1,72                        | 4,63                          | 2.393,68                      |
| Other                  | 9,05                        | 13,19                         | 9.895,30                      |
| TOTAL EE_METAL         | 37,39                       | 61,97                         | 27.819,81                     |

The saving measures obtained from the energy audits classified in the previous groups are the following:

| ENERGY SAVING MEASURE  |
|--|
| Lighting   |
| Change of technology (LED)   |
| Installation of a twilight detector  |
| Setting up of clock (programming)  |
| Suppression of fluorescent lamps in excess   |
| Compressed air   |
| Leakages reduction of compressed-air system  |
| Optimization of compressor room and distribution, leak detection, measurement of air flow and reduction of pressure network. |
| Installation of VSD compressor   |
| Heat recovery from compressors   |
| Reduction of the set pressure by 1 bar   |
| Installation of a fresh air inlet  |
| Cut off during nights and weekends   |
| Addition of a buffer tank over the compressed air network  |
| Segmentation of the compressed air network   |
| Installation of energy saving blow gun (venturi effect)  |
| Regulation between 2 compressors   |
| Motors, pumps and fans   |
| Use of variable speed drives   |
| Use of high efficiency motors  |
| Heating system   |
| Replacement of equipments and/or change heating system   |
| Reduction of setpoint temperature  |
| Installation of air destratification   |





|  |  | SURF |
|--|--|------|
|  |  |      |
|  |  |      |
|  |  |      |

Turn off the equipment

Compensation of the air extracted by ventilation

Management by zone

Optimization of the heating system

Optimization of distribution network for heating system

Optimization of combustion boilers

### **Heat recovery**

Heat recovery from equipments

### **Process**

Cover put on heated baths of surface treatment

Cut off of machines in stand by

Painting line energy efficiency improvement

Reduction in the number of surface treatment baths

Optimization of heat treatment furnaces

Reduction of the air extraction in standby phase on painting line

High efficiency furnaces

Optimization of electric furnaces

Replacement of melting furnace

Using covers during melting of non-ferrous metals

Change of cast steel cleaning system

Increasing the speed of a tunnel furnace operational service

Closing covers of wax regenerators

Using covers during melting of metals in the furnace

Modernization of machinery park and/or technological lines

Reduction of heat losses in the electric furnace

Heat loss reduction in the furnace

Modernization of paint shop

Modernization of cooling system

Cover tanks

Isolation of pipes

New technologies for rectifiers

Optimization of combustion equipments

Programmable temperature control

Replacement of maintenance furnaces

### Renewable energies

Solar photovoltaic

### Other

Installation of meters and monitoring

Decrease in the number of transformers (5 to 4)

Analysis of night electricity consumption on working days

Energy performance analysis and energy management system

Monitoring system for relevant energy user systems

Optimization/analysis of consumption during plant stop

Electric cabin - renovation of measurement tools, power factor correction, backup of transformer

Repair of insulation for hot water pipes





| ENERGY SAVING MEASURE   |
|---|
| Analysis of consumption during off-peak hours                     |
| Air treatment unit's maintenance and regulation                   |
| Analysis of efficiency of chiller                                 |
| Compressed air flow monitoring system                             |
| Optimization of electrical transformers                           |
| Installation of high efficiency chiller                           |
| Closing of entering area of shed                                  |
| Filters and pressure control for VSD air extractor in spray booth |
| Low cost investments  |
| Logistics changes   |
| Modernization of the heat source                                  |
| Transformer ventilation   |
| Adjustment of energy contracts                                    |
| Compensation of power factor                                      |
| Building thermomodernization                                      |

By sector, the savings measures proposed in each of them are:

| NACE | ENERGY SAVING MEASURE   |
|------|---|
| 24   | Change of tecnology (LED)   |
|      | Installation of VSD compressor  |
|      | Reduction of the set pressure by 1 bar                                  |
|      | Cut off of machines not working   |
|      | Installation of a capacitor bank  |
|      | Decrease in subscribed power  |
|      | Installation of meters and monitoring                                   |
|      | Installation of air destratification                                    |
|      | Reduction of setpoint temperature in heating system                     |
|      | Optimization of heat treatment furnaces                                 |
|      | Optimization of compressors room, leak detection, reduction of pressure |
|      | Leakages reduction of compressed-air system                             |
|      | Replacement of equipments and/or change heating system                  |
|      | Heat recovery from equipments   |
|      | Use of variable speed drives  |
|      | Replacement of maintenance furnaces                                     |
|      | using covers during melting of metals in the furnace                    |
|      | using covers during melting of non-ferrous metals                       |
|      | Cut off of machines in stand by   |
|      | High efficiency furnaces  |
|      | change of cast steel cleaning system                                    |
|      | closing covers of wax regenerators                                      |





| NACE | ENERGY SAVING MEASURE   |
|------|---|
|      | increasing the speed of a tunnel furnace operational service      |
|      | modernization of machinery park and/or technological lines        |
|      | modernization of cooling system                                   |
|      | Solar photovoltaic  |
|      | low cost investments  |
|      | Building thermomodernization                                      |
| 25   | Change of tecnology (LED)   |
|      | Installation of a twilight detector                               |
|      | Setting up of clock (programming)                                 |
|      | Suppression of fluorescent lamps in excess                        |
|      | Leakages reduction of compressed-air system                       |
|      | Reduction of the set pressure by 1 bar                            |
|      | Optimization of compressor room and distribution, leak detection, |
|      | measurement of air flow and reduction of pressure network.        |
|      | Installation of VSD compressor                                    |
|      | Installation of a fresh air inlet in compressed air system        |
|      | Addition of a buffer tank over the compressed air network         |
|      | Heat recovery from compressors                                    |
|      | Cut off during nights and weekends                                |
|      | Regulation between 2 compressors                                  |
|      | Installation of energy saving blow gun (venturi effect)           |
|      | Segmentation of the compressed air network                        |
|      | Compensation of the air extracted by ventilation                  |
|      | Optimization of the heating system                                |
|      | Optimization of distribution network for heating system           |
|      | modernization of paint shop                                       |
|      | modernization of cooling system                                   |
|      | Reduction of setpoint temperature                                 |
|      | Installation of air destratification                              |
|      | Management by zone  |
|      | Replacement of equipments and/or change heating system            |
|      | Turn off the equipment  |
|      | Use of variable speed drives                                      |
|      | Heat recovery from equipments                                     |
|      | Cover put on heated baths of surface treatment                    |
|      | Cover tanks   |
|      | Optimization of electric furnaces                                 |
|      | Cut off of machines in stand by                                   |
|      | heat loss reduction in the furnace                                |





| NACE | ENERGY SAVING MEASURE  |
|------|--|
|      | Painting line energy efficiency improvment   |
|      | modernization of machinery park and/or technological lines   |
|      | reduction of heat losses in the electric furnace   |
|      | Reduction in the number of surface treatment baths   |
|      | Reduction of the air extraction in standby phase on painting line  |
|      | Optimization of heat treatment furnaces  |
|      | New technologies for rectifiers  |
|      | Programmable temperature control   |
|      | Optimization of combustion equipments  |
|      | Solar photovoltaic   |
|      | Installation of high efficiency chiller  |
|      | Isolation of pipes   |
|      | Air treatment unit maintenance and regulation  |
|      | Analysis of consumption during off-peak hours  |
|      | Decrease in the number of transformers (5 to 4)  |
|      | Optimization of electrical transformers  |
|      | Monitoring system for relevant energy user systems   |
|      | Adjustment of energy contracts   |
|      | Compensation of power factor   |
|      | logistics changes  |
|      | low cost investments   |
|      | Building thermomodernization   |
| 28   | Change of tecnology (LED)  |
|      | Leakages reduction of compressed-air system  |
|      | Optimization of compressor room and distribution, leak detection, measurement of air flow and reduction of pressure network. |
|      | Cut off during nights and weekends in air compressed system  |
|      | Heat recovery from compressors   |
|      | Compressor location change   |
|      | Use of variable speed drives   |
|      | Use of high efficiency motors  |
|      | Compensation of the air extracted by ventilation   |
|      | Replacement of equipments and/or change heating system   |
|      | Optimization of the heating system   |
|      | Cut off of machines in stand by  |
|      | Adjustment of energy contracts   |
|      | Monitoring system for relevant energy user systems   |
|      | Heat recovery from equipments  |
|      | Cover tanks  |
|      |  |





| echnological lines |
|--------------------|
|                    |
|                    |
|                    |
|                    |
| ours               |
|                    |
|                    |
|                    |
|                    |

Within these proposals, in addition to the energy savings obtained, the investment necessary for its implementation and the gross return period of said investment are also valued.

The following table shown a summary of the savings measures obtained from the energy audits carried out. It shows the savings obtained, both energy and economic, investment, the gross amortization period of such investment, the number of companies in which the saving measure has been proposed and the CO<sub>2</sub> emissions avoided by the proposal.





| ENERGY SAVING MEASURE  | Final energ | gy saving | ng Primary energy I |        | Primary ene | Primary energy saving |            | Cost savings |              | Investment |       | CO2 emissions     |        | Companies<br>in which the<br>measure is<br>proposed | Companies<br>in which the<br>measure is<br>proposed |
|--|-------------|-----------|---------------------|--------|-------------|-----------------------|------------|--------------|--------------|------------|-------|-------------------|--------|---|---|
|  | GWh/y       | (%)       | GWh/y               | %      | tep/y       | %                     | €/у        | %            | €            | %          | years | avoided<br>tCO2/y | %      | Units   | %   |
| Ligthing   | 2,92        | 7,81%     | 7,73                | 12,47% | 3.324,60    | 11,95%                | 293.120,71 | 12,39%       | 1.925.921,03 | 16,58%     | 6,57  | 1.311,51          | 11,31% |   |   |
| Change of tecnology (LED)  | 2,861       | 7,65%     | 7,582               | 12,23% | 3.311,74    | 11,90%                | 287.390,71 | 12,15%       | 1.922.171,03 | 16,55%     | 6,69  | 1.307,28          | 11,27% | 61,00   | 75,31%  |
| Installation of a twilight detector  | 0,026       | 0,07%     | 0,067               | 0,11%  | 5,77        | 0,02%                 | 2.730,00   | 0,12%        | 2.500,00     | 0,02%      | 0,92  | 1,90              | 0,02%  | 4,00  | 4,94%   |
| Setting up of clock (programming)  | 0,012       | 0,03%     | 0,031               | 0,05%  | 2,65        | 0,01%                 | 1.000,00   | 0,04%        | 1.250,00     | 0,01%      | 1,25  | 0,87              | 0,01%  | 1,00  | 1,23%   |
| Suppression of fluorescent lamps in excess   | 0,020       | 0,05%     | 0,052               | 0,08%  | 4,44        | 0,02%                 | 2.000,00   | 0,08%        | 0,00         | 0,00%      | 0,00  | 1,46              | 0,01%  | 1,00  | 1,23%   |
| Compressed air   | 3,39        | 9,07%     | 6,95                | 11,22% | 2.125,00    | 7,64%                 | 286.300,28 | 12,10%       | 467.347,84   | 4,02%      | 1,63  | 1.073,91          | 9,26%  |   |   |
| Leakages reduction of compressed-air system  | 1,009       | 2,70%     | 2,682               | 4,33%  | 1.329,00    | 4,78%                 | 92.544,28  | 3,91%        | 58.300,00    | 0,50%      | 0,63  | 488,52            | 4,21%  | 36,00   | 44,44%  |
| Optimization of compressor room and distribution, leak detection, measurement of air flow and reduction of pressure network. | 0,663       | 1,77%     | 1,520               | 2,45%  | 338,98      | 1,22%                 | 96.266,43  | 4,07%        | 168.122,20   | 1,45%      | 1,75  | 254,77            | 2,20%  | 21,00   | 25,93%  |
| Installation of VSD compressor   | 0,297       | 0,79%     | 0,714               | 1,15%  | 61,28       | 0,22%                 | 32.599,00  | 1,38%        | 79.552,00    | 0,68%      | 2,44  | 62,28             | 0,54%  | 7,00  | 8,64%   |
| Heat recovery from compressors   | 1,146       | 3,07%     | 1,402               | 2,26%  | 341,38      | 1,23%                 | 36.719,64  | 1,55%        | 128.673,64   | 1,11%      | 3,50  | 241,50            | 2,08%  | 13,00   | 16,05%  |
| Reduction of the set pressure by 1 bar   | 0,042       | 0,11%     | 0,108               | 0,17%  | 9,32        | 0,03%                 | 3.997,00   | 0,17%        | 500,00       | 0,00%      | 0,13  | 3,08              | 0,03%  | 10,00   | 12,35%  |
| Installation of a fresh air inlet  | 0,004       | 0,01%     | 0,010               | 0,02%  | 0,85        | 0,00%                 | 337,92     | 0,01%        | 1.800,00     | 0,02%      | 5,33  | 0,75              | 0,01%  | 2,00  | 2,47%   |
| Cut off during nights and weekends   | 0,099       | 0,26%     | 0,179               | 0,29%  | 15,38       | 0,06%                 | 10.060,00  | 0,43%        | 500,00       | 0,00%      | 0,05  | 13,52             | 0,12%  | 4,00  | 4,94%   |





| ENERGY SAVING MEASURE                                     | Final ener | Final energy saving |       | Primary energy saving |        | Primary energy saving |            | Cost savings |            | Investment |       | CO2 emissions     |       | Companies<br>in which the<br>measure is<br>proposed | Companies<br>in which the<br>measure is<br>proposed |
|---|------------|---------------------|-------|-----------------------|--------|-----------------------|------------|--------------|------------|------------|-------|-------------------|-------|---|---|
|   | GWh/y      | (%)                 | GWh/y | %                     | tep/y  | %                     | €/y        | %            | €          | %          | years | avoided<br>tCO2/y | %     | Units   | %   |
| Addition of a buffer tank over the compressed air network | 0,024      | 0,06%               | 0,061 | 0,10%                 | 5,24   | 0,02%                 | 3.550,00   | 0,15%        | 4.000,00   | 0,03%      | 1,13  | 1,72              | 0,01% | 2,00  | 2,47%   |
| Segmentation of the compressed air network                | 0,019      | 0,05%               | 0,049 | 0,08%                 | 4,19   | 0,02%                 | 1.600,00   | 0,07%        | 1.500,00   | 0,01%      | 0,94  | 1,38              | 0,01% | 1,00  | 1,23%   |
| Installation of energy saving blow gun (venturi effect)   | 0,017      | 0,05%               | 0,045 | 0,07%                 | 3,86   | 0,01%                 | 1.626,00   | 0,07%        | 600,00     | 0,01%      | 0,37  | 1,27              | 0,01% | 3,00  | 3,70%   |
| Regulation between 2 compressors                          | 0,070      | 0,19%               | 0,181 | 0,29%                 | 15,53  | 0,06%                 | 7.000,00   | 0,30%        | 23.800,00  | 0,20%      | 3,40  | 5,11              | 0,04% | 1,00  | 1,23%   |
| Motors, pumps and fans                                    | 1,25       | 3,34%               | 2,95  | 4,77%                 | 900,44 | 3,24%                 | 114.755,46 | 4,85%        | 377.847,85 | 3,25%      | 3,29  | 442,65            | 3,82% |   |   |
| Use of variable speed drives                              | 1,196      | 3,20%               | 2,838 | 4,58%                 | 890,34 | 3,20%                 | 106.675,46 | 4,51%        | 323.847,85 | 2,79%      | 3,04  | 426,07            | 3,67% | 24,00   | 29,63%  |
| Use of high efficiency motors                             | 0,054      | 0,14%               | 0,117 | 0,19%                 | 10,10  | 0,04%                 | 8.080,00   | 0,34%        | 54.000,00  | 0,46%      | 6,68  | 16,58             | 0,14% | 9,00  | 11,11%  |
| Heating system  | 1,38       | 3,69%               | 1,91  | 3,08%                 | 506,97 | 1,82%                 | 92.979,07  | 3,93%        | 263.587,19 | 2,27%      | 2,83  | 341,86            | 2,95% |   |   |
| Replacement of equipments and/or change heating system    | 0,355      | 0,95%               | 0,650 | 1,05%                 | 370,66 | 1,33%                 | 34.056,55  | 1,44%        | 136.568,57 | 1,18%      | 4,01  | 131,74            | 1,14% | 12,00   | 14,81%  |
| Reduction of setpoint temperature                         | 0,084      | 0,23%               | 0,104 | 0,17%                 | 8,97   | 0,03%                 | 4.315,00   | 0,18%        | 5.000,00   | 0,04%      | 1,16  | 15,53             | 0,13% | 7,00  | 8,64%   |
| Installation of air destratification                      | 0,298      | 0,80%               | 0,298 | 0,48%                 | 25,66  | 0,09%                 | 11.250,00  | 0,48%        | 20.487,50  | 0,18%      | 1,82  | 60,86             | 0,52% | 5,00  | 6,17%   |
| Turn off the equipment                                    | 0,057      | 0,15%               | 0,060 | 0,10%                 | 33,48  | 0,12%                 | 2.743,33   | 0,12%        | 0,00       | 0,00%      | 0,00  | 12,75             | 0,11% | 3,00  | 3,70%   |
| Compensation of the air extracted by ventilation          | 0,147      | 0,39%               | 0,261 | 0,42%                 | 22,43  | 0,08%                 | 14.548,00  | 0,62%        | 21.693,52  | 0,19%      | 1,49  | 20,56             | 0,18% | 2,00  | 2,47%   |
| Management by zone  | 0,095      | 0,25%               | 0,095 | 0,15%                 | 8,17   | 0,03%                 | 3.700,00   | 0,16%        | 1.000,00   | 0,01%      | 0,27  | 19,38             | 0,17% | 1,00  | 1,23%   |
| Optimization of the heating system                        | 0,204      | 0,55%               | 0,204 | 0,33%                 | 17,54  | 0,06%                 | 7.626,00   | 0,32%        | 57.957,60  | 0,50%      | 7,60  | 41,62             | 0,36% | 2,00  | 2,47%   |





| ENERGY SAVING MEASURE   | Final ener | gy saving | -     | r energy<br>ring | Primary ene | rgy saving | Cost savi  | ngs    | Investment   |        | Gross<br>amortization<br>period | CO2 emissions     |        | Companies<br>in which the<br>measure is<br>proposed | Companies<br>in which the<br>measure is<br>proposed |
|---|------------|-----------|-------|------------------|-------------|------------|------------|--------|--------------|--------|---------------------------------|-------------------|--------|---|---|
|   | GWh/y      | (%)       | GWh/y | %                | tep/y       | %          | €/γ        | %      | €            | %      | years                           | avoided<br>tCO2/y | %      | Units   | %   |
| Optimization of distribution network for heating system           | 0,075      | 0,20%     | 0,164 | 0,26%            | 14,00       | 0,05%      | 12.000,00  | 0,51%  | 20.880,00    | 0,18%  | 1,74                            | 23,62             | 0,20%  | 1,00  | 1,23%   |
| Optimization of combustion boilers                                | 0,064      | 0,17%     | 0,070 | 0,11%            | 6,05        | 0,02%      | 2.740,19   | 0,12%  | 0,00         | 0,00%  | 0,00                            | 15,81             | 0,14%  | 3,00  | 3,70%   |
| Heat revovery   | 8,09       | 21,65%    | 9,45  | 15,24%           | 5.586,49    | 20,08%     | 298.133,91 | 12,60% | 1.223.456,06 | 10,53% | 4,10                            | 2.078,56          | 17,92% |   |   |
| Heat recovery from equipments                                     | 8,093      | 21,65%    | 9,448 | 15,24%           | 5.586,49    | 20,08%     | 298.133,91 | 12,60% | 1.223.456,06 | 10,53% | 4,10                            | 2.078,56          | 17,92% | 30,00   | 37,04%  |
| Process   | 9,59       | 25,64%    | 15,16 | 24,47%           | 3.087,33    | 11,10%     | 561.939,89 | 23,76% | 2.031.436,71 | 17,49% | 3,62                            | 2.257,89          | 19,47% |   | 0,00%   |
| Cover put on heated baths of surface treatment                    | 0,022      | 0,06%     | 0,056 | 0,09%            | 4,81        | 0,02%      | 2.000,00   | 0,08%  | 3.000,00     | 0,03%  | 1,50                            | 2,73              | 0,02%  | 1,00  | 1,23%   |
| Cut off of machines in stand by                                   | 0,763      | 2,04%     | 1,915 | 3,09%            | 164,68      | 0,59%      | 53.437,00  | 2,26%  | 42.802,50    | 0,37%  | 0,80                            | 60,77             | 0,52%  | 5,00  | 6,17%   |
| Painting line energy efficiency improvment                        | 0,570      | 1,52%     | 0,712 | 1,15%            | 61,25       | 0,22%      | 31.200,00  | 1,32%  | 237.120,00   | 2,04%  | 7,60                            | 104,49            | 0,90%  | 2,00  | 2,47%   |
| Reduction in the number of surface treatment baths                | 0,550      | 1,47%     | 1,419 | 2,29%            | 122,03      | 0,44%      | 46.475,00  | 1,96%  | 0,00         | 0,00%  | 0,00                            | 40,15             | 0,35%  | 1,00  | 1,23%   |
| Optimization of heat treatment furnaces                           | 2,865      | 7,66%     | 3,126 | 5,04%            | 268,81      | 0,97%      | 133.943,00 | 5,66%  | 455.406,20   | 3,92%  | 3,40                            | 562,85            | 4,85%  | 2,00  | 2,47%   |
| Reduction of the air extraction in standby phase on painting line | 0,045      | 0,12%     | 0,116 | 0,19%            | 9,98        | 0,04%      | 2.700,00   | 0,11%  | 4.500,00     | 0,04%  | 1,67                            | 3,29              | 0,03%  | 1,00  | 1,23%   |
| High efficiency furnaces  | 0,145      | 0,39%     | 0,144 | 0,23%            | 12,40       | 0,04%      | 4.000,00   | 0,17%  | 30.400,00    | 0,26%  | 7,60                            | 29,52             | 0,25%  | 1,00  | 1,23%   |
| Optimization of electric furnaces                                 | 0,023      | 0,06%     | 0,050 | 0,08%            | 4,30        | 0,02%      | 3.700,00   | 0,16%  | 12.580,00    | 0,11%  | 3,40                            | 7,24              | 0,06%  | 1,00  | 1,23%   |
| Replacement of melting furnace                                    | 1,762      | 4,71%     | 1,752 | 2,83%            | 150,20      | 0,54%      | 62.000,00  | 2,62%  | 400.000,00   | 3,44%  | 6,45                            | 249,94            | 2,16%  | 1,00  | 1,23%   |
| Using covers during melting of non-ferrous metals                 | 0,091      | 0,24%     | 0,274 | 0,44%            | 235,25      | 0,85%      | 9.624,84   | 0,41%  | 0,00         | 0,00%  | 0,00                            | 75,28             | 0,65%  | 1,00  | 1,23%   |





| ENERGY SAVING MEASURE  | Final ener | al energy saving |       | Primary energy saving |          | Primary energy saving |            | Cost savings |              | Investment |       | CO2 emissions     |       | Companies<br>in which the<br>measure is<br>proposed | Companies<br>in which the<br>measure is<br>proposed |
|--|------------|------------------|-------|-----------------------|----------|-----------------------|------------|--------------|--------------|------------|-------|-------------------|-------|---|---|
|  | GWh/y      | (%)              | GWh/y | %                     | tep/y    | %                     | €/γ        | %            | €            | %          | years | avoided<br>tCO2/y | %     | Units   | %   |
| change of cast steel cleaning system                         | 0,003      | 0,01%            | 0,009 | 0,01%                 | 7,38     | 0,03%                 | 301,83     | 0,01%        | 0,00         | 0,00%      | 0,00  | 2,36              | 0,02% | 1,00  | 1,23%   |
| increasing the speed of a tunnel furnace operational service | 0,117      | 0,31%            | 0,351 | 0,57%                 | 301,81   | 1,08%                 | 12.347,66  | 0,52%        | 0,00         | 0,00%      | 0,00  | 96,57             | 0,83% | 1,00  | 1,23%   |
| closing covers of wax regenerators                           | 0,010      | 0,03%            | 0,031 | 0,05%                 | 26,57    | 0,10%                 | 1.087,02   | 0,05%        | 0,00         | 0,00%      | 0,00  | 8,50              | 0,07% | 1,00  | 1,23%   |
| using covers during melting of metals in the PIT 100 furnace | 0,054      | 0,14%            | 0,161 | 0,26%                 | 138,57   | 0,50%                 | 5.669,37   | 0,24%        | 0,00         | 0,00%      | 0,00  | 44,34             | 0,38% | 1,00  | 1,23%   |
| modernization of machinery park and/or technological lines   | 0,341      | 0,91%            | 1,022 | 1,65%                 | 879,40   | 3,16%                 | 33.491,57  | 1,42%        | 112.061,45   | 0,96%      | 3,35  | 281,39            | 2,43% | 8,00  | 9,88%   |
| reduction of heat losses in the electric furnace             | 0,013      | 0,03%            | 0,040 | 0,06%                 | 34,42    | 0,12%                 | 1.004,64   | 0,04%        | 709,22       | 0,01%      | 0,71  | 11,01             | 0,09% | 1,00  | 1,23%   |
| heat loss reduction in the furnace                           | 0,095      | 0,25%            | 0,104 | 0,17%                 | 89,70    | 0,32%                 | 5.710,47   | 0,24%        | 37.115,84    | 0,32%      | 6,50  | 19,15             | 0,17% | 1,00  | 1,23%   |
| modernization of paint                                       | 0,135      | 0,36%            | 0,148 | 0,24%                 | 127,47   | 0,46%                 | 5.885,92   | 0,25%        | 107.550,00   | 0,93%      | 18,27 | 27,22             | 0,23% | 1,00  | 1,23%   |
| modernization of cooling system                              | 0,055      | 0,15%            | 0,165 | 0,27%                 | 141,42   | 0,51%                 | 6.881,96   | 0,29%        | 53.191,50    | 0,46%      | 7,73  | 45,26             | 0,39% | 3,00  | 3,70%   |
| Cover tanks  | 0,113      | 0,30%            | 0,273 | 0,44%                 | 23,44    | 0,08%                 | 12.198,01  | 0,52%        | 75.000,00    | 0,65%      | 6,15  | 40,50             | 0,35% | 3,00  | 3,70%   |
| Issolation of pipes  | 0,720      | 1,93%            | 0,774 | 1,25%                 | 66,59    | 0,24%                 | 28.800,00  | 1,22%        | 50.000,00    | 0,43%      | 1,74  | 163,30            | 1,41% | 1,00  | 1,23%   |
| New technologies for rectifiers                              | 0,340      | 0,91%            | 0,818 | 1,32%                 | 70,36    | 0,25%                 | 33.642,82  | 1,42%        | 193.000,00   | 1,66%      | 5,74  | 121,55            | 1,05% | 4,00  | 4,94%   |
| Optimization of combustion equipments                        | 0,064      | 0,17%            | 0,069 | 0,11%                 | 5,91     | 0,02%                 | 1.874,10   | 0,08%        | 0,00         | 0,00%      | 0,00  | 14,49             | 0,12% | 2,00  | 2,47%   |
| Programmable temperature control                             | 0,074      | 0,20%            | 0,178 | 0,29%                 | 15,31    | 0,06%                 | 7.681,68   | 0,32%        | 42.000,00    | 0,36%      | 5,47  | 26,45             | 0,23% | 4,00  | 4,94%   |
| Replacement of maintenance furnaces                          | 0,615      | 1,64%            | 1,456 | 2,35%                 | 125,24   | 0,45%                 | 56.283,00  | 2,38%        | 175.000,00   | 1,51%      | 3,11  | 219,56            | 1,89% | 1,00  | 1,23%   |
| Renewable energies   | 1,72       | 4,59%            | 4,63  | 7,47%                 | 2.393,68 | 8,60%                 | 160.397,26 | 6,78%        | 2.058.829,99 | 17,72%     | 12,84 | 1.013,16          | 8,74% |   |   |





| ENERGY SAVING MEASURE   | Final ener | gy saving | Primary energy<br>saving |        | Primary energy saving |        | Cost savings |        | Investment   |        | Gross<br>amortization<br>period | CO2 emissions     |        | Companies<br>in which the<br>measure is<br>proposed | Companies<br>in which the<br>measure is<br>proposed |
|---|------------|-----------|--------------------------|--------|-----------------------|--------|--------------|--------|--------------|--------|---------------------------------|-------------------|--------|---|---|
|   | GWh/y      | (%)       | GWh/y                    | %      | tep/y                 | %      | €/у          | %      | €            | %      | years                           | avoided<br>tCO2/y | %      | Units   | %   |
| Solar photovoltaic  | 1,716      | 4,59%     | 4,63                     | 7,47%  | 2.393,68              | 8,60%  | 160.397,26   | 6,78%  | 2.058.829,99 | 17,72% | 12,84                           | 1.013,16          | 8,74%  | 32,00   | 39,51%  |
| Other   | 9,05       | 24,22%    | 13,19                    | 21,29% | 9.895,30              | 35,57% | 557.737,32   | 23,58% | 3.268.747,26 | 28,14% | 5,86                            | 3.077,27          | 26,54% |   |   |
| Installation of meters and monitoring   | 0,449      | 1,20%     | 0,469                    | 0,76%  | 40,35                 | 0,15%  | 21.710,00    | 0,92%  | 24.000,00    | 0,21%  | 1,11                            | 89,88             | 0,78%  | 3,00  | 3,70%   |
| Decrease in the number of transformers (5 to 4)   | 0,200      | 0,53%     | 0,516                    | 0,83%  | 44,38                 | 0,16%  | 16.900,00    | 0,71%  | 57.460,00    | 0,49%  | 3,40                            | 14,60             | 0,13%  | 1,00  | 1,23%   |
| Analysis of night electricity consumption on working days   | -          | -         | -                        | -      | -                     | -      | -            | -      | -            | -      | -                               | -                 | -      | 1,00  | 1,23%   |
| Energy performance<br>analisys and energy<br>management system  | -          | -         | -                        | -      | -                     | -      | -            | -      | 3.000,00     | 0,03%  | -                               | -                 | -      | 1,00  | 1,23%   |
| Monitoring system for relevant energy user systems  | 0,207      | 0,55%     | 0,452                    | 0,73%  | 75,60                 | 0,27%  | 48.650,00    | 2,06%  | 64.600,00    | 0,56%  | 1,33                            | 65,20             | 0,56%  | 18,00   | 22,22%  |
| Optimization/analysis of consumpion during plant stop   | -          | -         | -                        | -      | -                     | -      | -            | -      | -            | -      | -                               | -                 | -      | 1,00  | 1,23%   |
| Electric cabin - renovation<br>of measurement tools,<br>power factor correction,<br>backup of transformer | -          | -         | -                        | -      | -                     | -      | -            | -      | -            | -      | -                               | -                 | -      | 1,00  | 1,23%   |
| Repair of insulation for hot water pipes  | 0,044      | 0,12%     | 0,053                    | 0,09%  | 4,50                  | 0,02%  | 1.584,00     | 0,07%  | 3.000,00     | 0,03%  | 1,89                            | 10,80             | 0,09%  | 1,00  | 1,23%   |
| Analysis of consumption during off-peak hours   | 0,091      | 0,24%     | 0,199                    | 0,32%  | 17,00                 | 0,06%  | 14.000,00    | 0,59%  | 0,00         | 0,00%  | 0,00                            | 28,66             | 0,25%  | 6,00  | 7,41%   |
| Air treatment unit's maintenance and regulation   | 0,022      | 0,06%     | 0,048                    | 0,08%  | 4,10                  | 0,01%  | 3.300,00     | 0,14%  | 11.220,00    | 0,10%  | 3,40                            | 6,93              | 0,06%  | 1,00  | 1,23%   |
| Analysis of efficiency of chiller   | -          | -         | -                        | -      | -                     | -      | -            | -      | -            | -      | -                               | -                 | -      | 1,00  | 1,23%   |
| Compressed air flow monitoring system   | 0,000      | 0,00%     | 0,000                    | 0,00%  | 0,00                  | 0,00%  | 1.500,00     | 0,06%  | 1.500,00     | 0,01%  | 1,00                            | 0,00              | 0,00%  | 1,00  | 1,23%   |





| ENERGY SAVING MEASURE   | Final energy saving |        | Primary energy<br>saving |        | Primary energy saving |        | Cost savings |       | Investment    |        | Gross<br>amortization<br>period | CO2 emissions     |        | Companies<br>in which the<br>measure is<br>proposed | Companies<br>in which the<br>measure is<br>proposed |
|---|---------------------|--------|--------------------------|--------|-----------------------|--------|--------------|-------|---------------|--------|---------------------------------|-------------------|--------|---|---|
|   | GWh/y               | (%)    | GWh/y                    | %      | tep/y                 | %      | €/у          | %     | €             | %      | years                           | avoided<br>tCO2/y | %      | Units   | %   |
| Optimization of electrical transformers                           | 0,012               | 0,03%  | 0,026                    | 0,04%  | 2,20                  | 0,01%  | 1.800,00     | 0,08% | 3.600,00      | 0,03%  | 2,00                            | 3,69              | 0,03%  | 1,00  | 1,23%   |
| Installation of high efficiency chiller                           | 0,013               | 0,03%  | 0,027                    | 0,04%  | 2,30                  | 0,01%  | 1.800,00     | 0,08% | 13.680,00     | 0,12%  | 7,60                            | 3,94              | 0,03%  | 2,00  | 2,47%   |
| Closing of entering area of shed                                  | -                   | -      | -                        | -      | -                     | -      | -            | -     | -             | -      | -                               | -                 | -      | 1,00  | 1,23%   |
| Filters and pressure control for VSD air extractor in spray booth | -                   | -      | -                        | -      | -                     | -      | -            | -     | -             | -      | -                               | -                 | -      | 1,00  | 1,23%   |
| low cost investments  | 1,370               | 3,66%  | 4,116                    | 6,64%  | 3.539,06              | 12,72% | 129.578,39   | 5,48% | 0,00          | 0,00%  | 0,00                            | 1.132,46          | 9,77%  | 21,00   | 25,93%  |
| logistics changes   | 0,051               | 0,14%  | 0,057                    | 0,09%  | 48,71                 | 0,18%  | 4.769,42     | 0,20% | 4.728,13      | 0,04%  | 0,99                            | 13,58             | 0,12%  | 1,00  | 1,23%   |
| modernization of the heat source                                  | 0,054               | 0,14%  | 0,060                    | 0,10%  | 51,22                 | 0,18%  | 7.601,78     | 0,32% | 52.009,46     | 0,45%  | 6,84                            | 14,44             | 0,12%  | 1,00  | 1,23%   |
| Transformer ventilation   | 0,007               | 0,02%  | 0,017                    | 0,03%  | 1,46                  | 0,01%  | 774,81       | 0,03% | 3.600,00      | 0,03%  | 4,65                            | 2,52              | 0,02%  | 1,00  | 1,23%   |
| Adjustment of energy contracts                                    | 0,000               | 0,00%  | 0,000                    | 0,00%  | 0,00                  | 0,00%  | 120.496,64   | 5,09% | 26.127,48     | 0,22%  | 0,22                            | 0,00              | 0,00%  | 14,00   | 17,28%  |
| Compensation of power factor                                      | 0,047               | 0,13%  | 0,113                    | 0,18%  | 9,70                  | 0,03%  | 25.944,64    | 1,10% | 97.829,79     | 0,84%  | 3,77                            | 16,75             | 0,14%  | 6,00  | 7,41%   |
| Building thermomodernization                                      | 6,488               | 17,35% | 7,042                    | 11,36% | 6.054,73              | 21,76% | 157.327,64   | 6,65% | 2.902.392,40  | 24,98% | 18,45                           | 1.673,83          | 14,43% | 8,00  | 9,88%   |
| TOTAL EE_METAL  | 37,39               |        | 61,97                    |        | 27.819,81             |        | 2.365.363,89 |       | 11.617.173,93 |        | 4,91                            | 11.596,80         |        |   |   |





### 5 CONCLUSIONS

The following results can be highlighted as conclusions of the report:

- With the implementation of the measures obtained from energy audits, the proposed energy saving represents 12,63% of the total consumption of the companies involved in the project.
- The energy savings proposed with the measures whose gross amortization periods are less than 1 year, represents 1,56% of the total consumption of the companies involved in the project.
- Measures with low gross amortization periods, such as measurements in the compressed air system and heating system, are measures proposed in the end use energy classification groups of the highest impact (excluding the process). In sectors 25 and 28, the sum of the consumption of the compressed air and heating system is more than 20% of the total consumption.
- The measures proposed with less than 1 year gross amortization periods represent a saving of more than 12,37% of the total savings proposed.
- The proposed measures that have greater energy savings are included in the energy end use groups "Others". They are measures focused on the specificities of each company and each country.
- The proposed measures to reduce consumption in lighting, represent a significant saving in relation to the total proposed savings (7,8%). However, the gross amortization period of the investment exceeds 6 years, a much high than the companies have in consideration for the implementation of measures.
- The proposed measures to reduce consumption in compressed air system, represent a significant saving in relation to the total proposed savings (9,07%). Even, the gross amortization period of the investment is less than 2 years, a very attractive figure for companies to consider their implementation.
- Implementation of renewable energies (photovoltaic in our project) have gross amortization periods of more than 10 years, which is an important barrier to its installation.